

What is claimed is:

1. A method for enabling real time interaction for recruitment between a job seeker and a recruiter, said job seeker having performed a job seeking action that entails inputting of
5 job seeker information on a network site through an interface, said method for enabling real time interaction comprising the steps of:
 - a. capturing of said job seeking action performed on said network site by said job seeker;
 - b. routing of said job seeker information to said recruiter; and
 - 10 c. selling of jobs to said job seeker by said recruiter.
2. The method according to claim 1, wherein said job seeking action is posting of resume.
- 15 3. The method according to claim 1, wherein said job seeking action is editing of resume.
4. The method according to claim 1, wherein said job seeking action is searching for jobs.
- 20 5. The method according to claim 1, wherein said job seeking action is posting of desired job information.
6. The method according to claim 1, wherein said routing comprises the steps of:
 - 25 a. logging onto said network site by a recruiter administrator;
 - b. mapping of said job seeker information on a recruiter information database by

said recruiter administrator, to find a suitable recruiter;

- c. mapping of said job seeker information on a jobs database by said recruiter administrator, to generate list of matching jobs; and
- d. sending said job seeker information and said list of matching jobs to said suitable recruiter.

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7. The method according to claim 1, wherein said routing is automated.

8. The method according to claim 1, wherein said routing is manual.

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9. The method according to claim 1, wherein said selling of jobs comprises the steps of:

- a. contacting of said recruiter by said recruiter administrator;
- b. if said recruiter is not available, sending an email to the said recruiter; and
- c. if said recruiter is available, initiation of chat by said recruiter with said job seeker.

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10. The method according to claim 9, wherein said initiation of chat with said job seeker comprises the steps of:

- a. displaying a chat request on job seeker interface;
- b. if said job seeker declines chat request, deleting job seeker from recruiter chat window;
- c. if said job seeker does not respond, deleting job seeker from recruiter chat window; and
- d. if said job seeker accepts the chat request, beginning of chat session between said job seeker and said recruiter.

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11. The method according to claim 10, wherein said chat session comprises short-listing of companies by said job seeker.

5 12. The method according to claim 10, wherein said chat session comprises giving of presentations by said recruiter of companies short-listed by said job seeker.

13. The method according to claim 1, wherein said selling of jobs comprises updating of matching jobs according to the interaction between said job seeker and said recruiter.

10 14. The method according to claim 1, wherein said selling of jobs comprises emailing of said chat session's transcript to said job seeker after said chat session is over.

15 15. The method according to claim 1, wherein said selling of jobs comprises adding of said transcript to Customer Relationship Management Database.

16. The method according to claim 1, wherein said selling of jobs comprises an Internet based interaction.

20 17. The method according to claim 1, wherein said selling of jobs comprises cellular phone network based interaction.

18. The method according to claim 1, wherein said selling of jobs is conducted simultaneously with a plurality of job seekers.

25 19. The method according to claim 1, wherein said selling of jobs is conducted simultaneously by a plurality of recruiters.

20. A system for enabling real time interaction for recruitment between a job seeker and a recruiter, said job seeker having performed a job seeking action that entails input of job seeker information on a network site through an interface, the system comprising:

- 5 a. a job seeker trigger capture module;
- b. a job seeker information capture module;
- c. a routing module; and
- d. a chat session module.

10 21. The system according to claim 20, wherein said job seeker trigger capture module is a means for capturing any action performed by said job seeker while he is on said network site .

15 22. The system according to claim 20, wherein said job seeker information capture module is a means for capturing job seeker information.

20 23. The system according to claim 20, wherein said routing module comprises:

- a. means for logging onto said network site by a recruiter administrator;
- b. means for mapping of said job seeker information on a recruiter information database to find a suitable recruiter, by said recruiter administrator;
- c. means for mapping of said job seeker information on a jobs database by said recruiter administrator, to generate list of matching jobs; and
- d. means for sending said job seeker information and said list of matching jobs to said suitable recruiter.

25 24. The system according to claim 20, wherein said chat session module comprises a

means for enabling an interactive chat session between said job seeker and said recruiter.

25. The system according to claim 20, wherein said chat session module enables said
5 recruiter to give presentations of selected companies to said job seeker.

26. The system according to claim 20, wherein said chat session module enables said
recruiter to conduct online tests so as to assess the skills and capabilities of said job
seeker.

27. A computer program product for enabling real time interactive recruitment between a
job seeker and a recruiter, said job seeker having performed a job seeking action that
entails input of job seeker information on a network site, the computer program product
embodied on one or more computer readable media and comprising:

- a. a computer readable program code means for capturing said job seeking
action on said network site by said job seeker;
- b. a computer readable program code means for routing of said job seeker
information by said recruiter; and
- c. a computer readable program code means for selling of jobs by said recruiter
to said job seeker.

28. The computer program product according to claim 27, wherein said computer
readable program code means for routing of said job seeker information by said recruiter
comprises:

- a. a computer readable program code means for mapping of said job seeker
information on a recruiter information database to find a suitable recruiter, by
said recruiter administrator;

- b. a computer readable program code means for mapping of said job seeker information on a jobs database to generate list of matching jobs, by said recruiter administrator; and
- c. a computer readable program code means for sending said job seeker information and said matching jobs information to said suitable recruiter.

29. The computer program product according to claim 27, wherein said computer readable program code means for selling of jobs by said recruiter comprises:

- a. a computer readable program code means for contacting of said recruiter by said recruiter administrator;
- b. a computer readable program code means for sending an email to said recruiter, if said recruiter is not available; and
- c. a computer readable program code means for initiation of chat by said recruiter with said job seeker, if said recruiter is available.

30. The computer program product according to claim 29, wherein said computer readable program code means for initiation of chat by said recruiter comprises:

- a. a computer readable program code means for displaying chat request on job seeker screen;
- b. a computer readable program code means for deleting job seeker from recruiter interface if said job seeker declines chat request or does not respond; and
- c. a computer readable program code means for initiating a chat by said recruiter with said job seeker if the job seeker accepts the chat request.

31. The computer program product according to claim 27, wherein said computer readable program code means for selling of jobs is at least one of : a net based

interaction and a cellular phone network based interaction.

32. The computer program product according to claim 27, wherein said computer
readable program code means for selling of jobs is employed simultaneously with a
5 plurality of job seekers.

33. The computer program product according to claim 27, wherein said computer
readable program code means for selling of jobs is employed simultaneously with a
plurality of recruiters.

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